

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-04 INR-07 L-03 ACDA-07
NSAE-00 PA-01 SS-15 PRS-01 SP-02 USIA-06 TRSE-00
SAJ-01 NSC-05 EB-08 OMB-01 /074 W
-----242106Z 024520 /63

R 241518Z JAN 77
FM USMISSION NATO
TO US DEPT OF COMMERCE WASHDC
INFO SECSTATE WASHDC 1297
SECDEF WASHDC

C O N F I D E N T I A L USNATO 0381

E.O. 11652: GDS
TAGS: MARR, NATO
SUBJECT: ADDITIONAL BIDDERS FOR NEW ACCELERATED BIDDING ON
EXPANDED LONG RANGE SECURITY PACKAGE FOR FOURTEEN SITES
(SENSORS AND COMMUNICATIONS)

REFS: (A) 76 STATE 140246, 080315Z JUNE 76; (B) TELECON
21 JAN 77 BETWEEN LOVELAND/USNATO AND LEON/USDOC.

1. AT THE PAYMENTS AND PROGRESS (P&P) COMMITTEE MEETING
20 JAN 77, THE COMMITTEE: (A) NOTED FRG REP'S REPORT
THAT THE INVITATION FOR BIDS ON THE SENSORS AND COMMUNI-
CATIONS FOR ONLY FIVE SITES HAS BEEN CANCELLED; AND (B)
AGREED TO ACCELERATED INTERNATIONAL COMPETITIVE BIDDING
(ICB) PROCEDURES FOR FOURTEEN READY SITES, WITH OPTIONS
FOR MORE THAN APPROXIMATELY NINETY SITES IN THE FRG.

2. ACCORDINGLY, THE BIDDERS' LIST ON THE SENSORS AND
COMMUNICATIONS HAS BEEN REOPENED FOR THREE WEEKS, AND
NATIONS ARE REQUESTED TO PROVIDE THE NAMES OF ANY
ADDITIONAL FIRMS THEY WISH TO NOMINATE AS QUALIFIED,
INTERESTED AND ELIGIBLE TO BID ON THE NEW PACKAGE, TO
THE GERMAN DELEGATION TO NATO BY OR BEFORE COB ON
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10 FEB 1977.

3. AS NOTED IN REF B, WE HAVE BEEN APPROACHED DURING
PAST SEVERAL WEEKS BY FIRMS INTERESTED WHOM WE HAVE
REFERRED TO USDOC FOR FUTURE PROJECTS WHEN WE UNDER-
STOOD THE ABOVE BIDDERS' LIST WAS CLOSED. THESE FIRMS
HAVE INCLUDED: RAYCON OF SEATTLE, WASHINGTON; MONITOR
NORTHWEST OF SEATTLE, WASHINGTON; AND FINALLY ANTI-
AGRESSION SECURITY CORPORATION, 3600 M STREET N.W.,
WASHINGTON D.C. 20007, ATTN: MR. ROY CHALK. THE

LATTER FIRM'S PARIS OFFICE TELEPHONED 21 JANUARY AND
WE TOLD THEM TO CONTACT USDOC NOW BECAUSE THE BIDDERS'
LIST HAS BEEN REOPENED.

4. IN ORDER THAT WE MAY BE ABLE TO MAKE THE DEADLINE,
WE ASK THAT USDOC CONFIRM TO US THE NAMES OF ANY OF THE
ABOVE AND ANY OTHER FIRM TO BE ADDED TO THE LIST PRO-
VIDED IN REF A, IF POSSIBLE, BY 8 FEB 1977.
STRAUSZ-HUPE

CONFIDENTIAL

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 30-Aug-1999 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 24-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977NATO00381
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: 11652 GDS
Errors: n/a
Expiration:
Film Number: n/a
Format: TEL
From: NATO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770191/baaabbjp.tel
Line Count: 67
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE
Message ID: 7d9384de-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: (A) 76 STATE 140246, 080315Z JUNE 76; (B) TELECON 21 JAN 77 BETWEEN LOVELAND/USNATO AND LEON/USDOC.
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01-Apr-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3680680
Secure: OPEN
Status: NATIVE
Subject: ADDITIONAL BIDDERS FOR NEW ACCELERATED BIDDING ON EXPANDED LONG RANGE SECURITY PACKAGE FOR
FOURTEEN SITES (SENSORS AND COMMUNICATIONS)
TAGS: MARR, NATO
To: US DEPT OF COMMERCE INFO STATE MULTIPLE
Type: TE
vdkgvkey: odb://SAS/SAS.dbo.SAS_Docs/7d9384de-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009